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One of the key components to delivering and setting concrete precast materials, vaults, and burial vaults safely are your shackles. Too often we take these connecting devices for granted because, after all, they are made of steel. If shackles are misused or the load rating is exceeded, there is a possibility of the load dropping, damage to the load, or even worse... an injury to someone.

To refresh your memory, here are the sources for the regulations and standards for the use, inspection, rejection criteria, and training requirements for shackles in the hoisting and lifting industry (whether it is general industry or in a construction application).

National Industry Standards
ASME B30.26 – Safety Standard for Rigging Hardware

Federal Laws
29CFR1926.251 – Rigging Equipment for Material Handling

Shackle Identification Requirements
1. Shackle body must have forged, stamped, or cast markings by manufacturer to show name or trademark, rated load, and size.

2. Shackle pin must have forged, stamped or cast markings by manufacturer to show name or trademark, grade material type, or load rating.

Proper use and inspection of your shackle is paramount to hoisting and lifting safety. Ensure your shackles ratings are legible, are inspected prior to use each day by a qualified person, and your employees do not use shackles that meet or exceed rejection criteria.

Shackle Inspections and Reject Criteria Charts

At what frequency do the shackles need to be inspected?
Shackle inspection can be broken down into three inspection classifications –

Initial: Prior to use, all new, altered, modified or repaired. Records are not required.

Frequent –

- A visual inspection for damage shall be performed by the user or other designated qualified person each day or shift the shackle is used.
- Written records are not required.
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Examples of shackle meeting/exceeding rejection criteria:

**Rejection Criteria Examples:**
A. Shackle body has been disfigured or deformed. Ears have been pinched together. Pin does not function properly.
B. Excessive wear on pin and edge of shackle body. Rating illegible.
C. Evidence of cracking or failing of body. Rating illegible.

**Periodic –**
- A complete inspection for damage to the shackle shall be made by a designated person.
- Periodic inspection shall be done at least every 12 months. May be more frequent due to type of shackle use and loads applied.
- Documentation of the most recent overall periodic inspection must be maintained. Written inspection records of individual shackles are not required.

**What is the rejection/removal criteria for shackles?**
A shockle shall be removed from service if conditions such as the following are present:
1. Missing or illegible manufacturers name, trademark and load rating (or size) identification.
2. 10 percent or more reduction of the original dimensions.
3. Bent, twisted, distorted, stretched, elongated, cracked, or broken load bearing components.
4. Excessive nicks, gouges, pitting, and corrosion.
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SAFETY FOCUS

If shackles are misused or the load rating is exceeded, there is a possibility of the load dropping, damage to the load, or even worse... an injury to someone.

5. Indications of heat damage including weld spatter or arc strikes, and evidence of unauthorized welding.

6. Pin not rated as shackle pin.

7. Degradation by acids or welding.

8. Incomplete pin engagement (ears opened, threads showing).

9. Excessive thread damage (ear or pin).

10. Loose or missing nuts, bolts, cotter pins, snap rings, or other fasteners and retaining devices.

11. Unauthorized replacement components or other visible conditions that would cause doubt as to the continued use of the item.

Remember:
Proper use and inspection of your shackle is paramount to hoisting and lifting safety. Ensure your shackles ratings are legible, are inspected prior to use each day by a qualified person, and your employees do not use shackles that meet or exceed rejection criteria.

Training and proper use of equipment reduces accidents and injuries, improves down time and missed work days, reduces damage to goods you produce or deliver, ensures proper use of company equipment, and promotes a more skilled work force.

Take care and work safely!

ABOUT THE AUTHOR
Ron Overton, a NCCCO Certified Mobile Crane Operator and Accredited Practical Examiner, is the President, Owner, and an Instructor for OVERTON Safety Training, Inc. of Beaverton, Oregon. OVERTON Safety Training has been providing professional services and materials for the safe operation of forklifts, heavy equipment, aerial/scissor lifts, rigging and signaling, personnel lifts, loaders, and cranes on a worldwide basis since 1991. For additional information, contact Ron at +1.866.531.0403 or ron@overtonsafety.com, or visit the company website at www.overtonsafety.com. These insights are the opinions of the author, and not necessarily those of the NCBVA.
Let’s take a look at two professional trainers – let’s call them Joan and Jack.

Both Jack and Joan are energetic trainers who get their audiences laughing quickly. They will both do whatever it takes – using props or asking trainees to do silly things – to illustrate a concept or get their trainees excited and engaged. And when trainees leave at the end of the day, they feel energized and happy.

But there are significant differences between them. A few weeks after training is over, the performance of the people who trained with Joan has really improved. The performance of the people who trained with Jack hasn’t. They quickly went back to “business as usual.”

In other words, Jack’s training is edutainment. Joan’s isn’t, because it gets results. And that is true, even though someone who peeked into either of their training rooms wouldn’t notice much difference.

How Can You Avoid Wasting Money on Frivolous Training?
The first step is understanding that although good training is often entertaining, it is not entertainment. In other words, training is supposed to achieve demonstrable results, not just make people laugh or enjoy themselves. The wrong kind of training can be called edutainment. It’s entertaining, and it does well on the “smile sheet,” but doesn’t actually have long impactful results.

Here are some steps that can help assure that your trainers and your training program reach that goal:

- **Think of training as a strong combination of education, engagement and use.** Training must educate by teaching skills, transferring knowledge, cultivating attitudes and hitting other specific targets. But training that is purely educational doesn’t get results. That is why training must present information in ways that are engaging, interactive and require the learner to think and use the information learned.

- **Apply the VAK Attack model to increase learning.** VAK stands for the three ways that people learn, and your live training should make use of all three. **Visual learning** happens when people watch materials that can include videos, PowerPoints, charts and other visual elements. **Auditory learning** happens when people learn by listening to people who might be other trainees, compelling trainers, visitors and others. And **Kinesthetic learning** happens when people get out of their seats and move around as they take part in work simulations, games, and other meaningful exercises.
If you’re hiring an outside trainer, speak with other organizations where he or she has worked. When you do, ask for specifics about what the training accomplished. Did average sales orders increase by a certain percentage? Did customers report measurably higher levels of satisfaction when they were polled? Did thefts and losses decrease by a certain significant percentage when training was completed?

Remember to look for hard data about results. Statements like “We loved Paul’s training!” might be nice, but they don’t tell you much about whether Paul’s training was worth the money it cost.

Define outcomes and make sure your trainer can reach them. Do you want your salespeople to contact 25 percent more new prospects? Do you want the people who deliver and install appliances for your store to give true “white glove” treatment to customers?

Or do you want your hotel front-desk staff to delight guests with exceptional service? Your trainer should explain his or her plans to break those processes down into individual steps and address them directly through training.

Help your trainer know who your trainees are. A good trainer will want to know about their trainees’ ages, prior experience, educational level, current jobs, and all other factors that can be leveraged to engage them more fully in training. A concerned trainer will also want to be aware of any factors that might cause them not to engage.

Work with your trainer to develop meaningful metrics. If you work together to define what you will measure after training is completed, chances are good that your training will accomplish much more, because its goals are well-defined.

Monitor sessions and make sure that training stays on track. If you are a company training director or a member of senior management, you might not want to attend sessions, because your presence could put a damper on trainees’ ability to relax and learn. If that is the case, ask a few trainees to check in with you at lunchtime or other breakpoints to tell you whether the trainer is hitting the benchmarks you created. If not, a quick check-in with the trainer can often get things back on track and avoid wasting time and money.

It’s All About Getting Your Money’s Worth and Getting Results
If you are a training director who wants to record serious results from serious training, it’s important to work closely with professional trainers who don’t only entertain, but educate. That’s the difference between training that’s frivolous and training that offers a good ROI on your investment.

ABOUT THE AUTHOR
Evan Hackel is CEO of Tortal Training, a firm that specializes in developing and implementing interactive training solutions for companies in all sectors. Evan created the concept of Ingaged Leadership and is Principal and Founder of Ingage Consulting, a consulting firm headquartered in Woburn, Massachusetts. To learn more about Ingage Consulting and Evan’s book Ingaging Leadership, visit Ingage.net.
On my way to the office I stopped at my local drug store. The lady behind the counter was the one who usually takes care of me, but something was different about her that morning.

As she was processing my payment, I noticed that she was wearing a Healing Tree Memory Ring on her necklace. I smiled and said, “I like your necklace.” She told me that her mother recently passed away and that the ring was from the top of her burial vault.

“I wear the ring on my necklace when I feel like I need to be closer to my mom. It just makes me feel better.”

I walked out of the store knowing this is why I’m in this industry.

J. Richard Ward, Proud Trigard Dealer, Montgomery Vault, Maryland

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NCBVA is one of the best communities for those wanting to learn and share. You’ll be able to take advantage of this time with discussions about common challenges and sharing of information and best practices. The networking is unlimited and will continue long after everyone heads home. You are guaranteed to leave with at least one new idea to provide better service and make your job easier and more rewarding.

The time together will provide a full measure of thought-providing ideas and take-aways.

The event kicks off of Tuesday, April 4 with a dinner and annual recognition event including discussions on the latest legislative issues - some we won’t realize until early 2017.

We’ll start the next day (April 5) off with a breakfast and morning session on Succession and Business Transition leading to a tour hosted by Nashville Wilbert Burial Vault Co.

Participants will have the option to register for the ICCFA Convention, which kicks off immediately following our tour.

**Schedule**

**Tuesday, April 4, 2017**

6:00 PM - 9:00 PM  
NCBVA Dinner with Annual Recognitions

**Wednesday, April 5, 2017**

7:30 AM - 10:30 AM  
Networking Breakfast and Meetings

11:00 AM - 3:00 PM  
Vault Plant Tour with Lunch  
Transportation and lunch provided  
Tour of Nashville Wilbert Burial Vault Co.

**Succession and Business Transition**

Every company, whether large, small or non-profit endures challenge to stay competitive and profitable. There are certain strategies that successful companies take action upon. Dr. Rick Grandinetti will lead a session on how these methods apply to growing profits and sales; succession planning; gaining market share; and diversifying your product line.

Dr. Rick Grandinetti has designed, produced, coordinated and conducted over 5,000 seminars and keynote speeches through North America and not one has been like another. In his 25 years of experience he has written more than 30 various educational programs currently utilized by numerous organizations throughout the United States and has written a book titled “Succeed Inside the Box.”

He is in the process of publishing a new book this year. Dr. Grandinetti has managed
Holland Supply, Inc. manufacturers a complete line of graveside burial equipment. From the top-of-the-line TENT FRAMES with cast iron fittings; lockstitch seamed Sunbrella® TENT TOPS; marine bond graveside GRASS, CHAIR COVERS, DRAPES and much more.

Holland Supply offers the highest quality products at aggressive prices.
and navigated many leading companies through changes to alter their culture to one of Excellence, putting together a path for succession and successful transition.

Participants in this course will learn:

- How to increase sales and profits without additional marketing or hiring of additional sales personnel;
- How to successful implement a succession plan;
- How all products look alike and how service will set you apart and add to your bottom line;
- The best practices from successful companies or better learn from their mistakes;
- And, How to raise profits and sales in a declining market.

**Bonus Webinar!**

Those registered for the NCBVA Convention prior to February 8, 2017 will receive complimentary participation in a bonus webinar, 90-minute Safety Training for Employees. This training will be conducted via webinar by an OSHA trainer and will include the latest from OSHA including requirements, new classifications, how to successfully navigate an inspection and more.

The webinar is set for February 8, 2017 from 1:00-2:30 PM. Valued at $300, the session is free to those pre-registered for the Convention. It is a great opportunity to train your entire team without a fee!

If you are unable to attend the NCBVA Convention on April 4-5, 2017, you may still register for the training. The format allows your entire company to view the webinar for one fee.

**Convention Logistics**

If you register for the Convention after February 8, 2017, a $100 credit will be provided.

**Hotel and Accommodations**

Rooms have been secured at a rate of $235, plus applicable taxes, per night at the Hilton Garden Inn Nashville Downtown/Convention Center. The rate is good for the evening of April 4, and can be extended for those staying for the ICCFA Convention.

Hilton Garden Inn Nashville Downtown/Convention Center
305 Korean Veterans Boulevard
Nashville, TN 37201

Reservations may be made by calling the hotel directly at (615) 251-3013 and asking for the National Concrete Burial Vault Association block or online and clicking “Book a Room.”

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For those driving to Nashville, self-parking is available for $26 per day (limited availability), or valet parking is available for $30 per day, both with in-and-out privileges.

The Nashville International Airport is 15 minutes from the hotel. There are shuttles, taxis or Uber available to/from the airport to the Hilton Garden Inn.

**Pricing**

- NCBVA Members and Non-Members (attending Convention) - Free (must be registered for the Convention by February 8th)
- NCBVA Members (not attending Convention) - $100 per log-in
- NCBVA Non-Members (not attending Convention) - $300 per log-in

**Convention Registration Fees**

- NCBVA Member - $489 per person
- NCBVA Non-Member - $709 per person
- Additional Person(s) from Same Company - $439
- Spouse/Guest - $259 per person

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Is there really such a thing as bad profits? With business getting larger and more powerful, and investors feeling and expecting ever greater ROI, wouldn’t that imply that all profits are good?

It is an important question to ask.

Bad profits are those profits that are earned at the expense of customer relationships. Whenever customers feel misled, mistreated, ignored or coerced, then the result is a bad profit.

Bad profits arise when a company saves money by delivering a lousy customer experience. Essentially it means that leadership or the company extracts value from their customers instead of adding overall value.

Those of you in leadership positions, those of you that run companies and manage people, understand that the culture you present to your team may lay the foundation for success not just in the short term but hopefully in the long term. The leaders who have exceptional core values and focus on good profits—and eliminate bad profits—will not only create companies with long term success, but will provide products and services that your customers will crave, want and need.

When companies don’t understand the difference between good and bad profits, the result is that growth suffers in the long term, reputations are hurt, customers become alienated and employees become demoralized. You and your business become vulnerable to competition. Your business may achieve short term success—but will always fail in the long term.

**Steps to Eliminate Bad Profits**

Bad profits create detractors. These are people that hurt your company and team.
members. They hurt your company’s reputation; they strangle growth and demoralize an organization. These detractors can be leaders, managers, employees, and customers.

The first step in avoiding bad profits is to recognize they exist, and the second step is to recognize the detractors. The third step involves deciding if you can convert your company’s detractors into enthusiastic advocates for your company. This is accomplished with top-shelf internal communication, and sterling customer service.

Create Customers that Promote
Your goal is to focus on good profits from good products and/or services. Good profits are earned with customer’s enthusiastic cooperation.

They occur when their customers come back time and time again for your products and services. They want to tell their friends family and acquaintances about their
exceptional experience. When this occurs they become the best promotional arm for your business.

As promoters, these individuals provide positive marketing for your company; they are loyal and provide the most cost-effective growth for you and your company.

It has been estimated that most companies have about 42-82 percent of promoters receiving products and/or services. Your focus should be to improve that percentage as much as possible to boost your good profits, and this is done by training – and more training – that is backed up by outstanding leadership and communication. This is not only smart business, but good business.

**Perform a Companywide Internal Evaluation**

One of the main keys to eliminating bad profits is recognizing the business behaviors that create them in the first place. To effectively identify the areas of your company that bring harmful returns, you must perform an evaluation of your entire operation.

Before you start re-evaluating your company, consider evaluating yourself or the leadership of your business. That may be the board, partnership or an individual. Look at those who are influencers and find out about their core values. This may be easier than you think.

Spending time with people can tell you quite a bit about that person. If it is a dinner meeting, observe how they treat the wait staff; if it’s a golf match, see how they handle a bad shot; if it’s at a dinner party, see if they include other people in their conversation, or does the conversation just revolve around them?

Do they provide solutions and the action steps to create them, or are they afraid to speak up and state what they feel and why? Are they good listeners?

In the end, would you believe, like and trust this individual, and if the answer is “yes”, you have defined a good set of core values. You should be honest and straight forward.

You shouldn’t put profits before people. You should do what’s right and not just easy. You should put your customer and employees first, and make sure your team members know you’re always trying to do what is right.

Once you have the correct core values, the next step is simply putting the correct processes and procedures in place to make your business succeed.

Making good profits simply means you constantly re-evaluate yourself, your team, your customer service processes, and your products and services and constantly try to make improvement. These improvements do not necessarily have to be major changes, they can be minor tweaks that provide major improvement.

In order for business to succeed longer, a company’s leadership must have a laser focus on good profits, and create the correct processes and procedures that eliminate bad profits.

**FINANCIAL FOCUS**

**Bad profits are those profits that are earned at the expense of customer relationships.**

Whenever customers feel misled, mistreated, ignored or coerced, then the result is a bad profit.

**ABOUT THE AUTHOR**

**Dr. Kevin Coughlin, DMD, MBA, MAGD**

is an accomplished dentist, author and speaker. With his unique and powerful message, Kevin provides small businesses with actionable solutions when considering strategic change, as well as keys to compete in an expansive market. For more information on bringing Kevin Coughlin in for your next event Please visit [www.Ascent-Dental-Solutions.com](http://www.Ascent-Dental-Solutions.com).
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<td>Doric Manufacturing</td>
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<tr>
<td>Mansfield, OH</td>
<td>Company, Boaz, AL</td>
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<tr>
<td>C &amp; M Precast</td>
<td>Doric Mississippi Inc.</td>
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<tr>
<td>Kerrville, TX</td>
<td>Clinton, MS</td>
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<tr>
<td>Carolina Doric, Inc.</td>
<td>Doric of Northeast Arkansas</td>
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<tr>
<td>Florence, SC</td>
<td>Jonesboro, AR</td>
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<td></td>
<td>Doric of Tennessee, Inc.</td>
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<td>Nashville, TN</td>
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<td>Lake Shore Burial Vault</td>
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<td>Brookfield, WI</td>
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<td>Lycoming Burial Vault</td>
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<td>Company, Inc.</td>
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<td>Minchew Sand &amp; Concrete</td>
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<td>Products, Inc.</td>
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<td>Waycross, GA</td>
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<td>Inc., Strafford, MO</td>
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<td>Northwest PA Burial Svc.,</td>
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<td>Inc., Cochranston, PA</td>
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<td>Norwalk Vault Company</td>
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<td>Bridgeport, CT</td>
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<td>Ostwalt Vault Company</td>
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<td>Concord, NC</td>
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<td>Palm Vault Co.</td>
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<td>Ada, OK</td>
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<td>Patriot Vault &amp; Precast</td>
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<td>Pennsylvania Vault Company</td>
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<td>Perfection Concrete</td>
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<td>Vandalia, IL</td>
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<td>Precast Concrete Products,</td>
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<td>Inc. Blissfield, MI</td>
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<td>Company Name</td>
<td>City, State</td>
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<td>Precision Precast Inc.</td>
<td>Pittsfield, MA</td>
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<td>Rex Vault &amp; Mausoleum Service, Inc.</td>
<td>Newton, IL</td>
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<td>Rooks Vault &amp; Monument</td>
<td>Fort Valley, GA</td>
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<td>Saginaw</td>
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<td>Saline Vault Company</td>
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<td>Sam Green Vault Company</td>
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<td>Shore Vault &amp; Precast Company</td>
<td>Exmore, VA</td>
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<td>Simerly Concrete Products, Inc.</td>
<td>Bristol, TN</td>
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<td>Portsmouth, OH</td>
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<td>Southern Vault Services, Inc.</td>
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<td>St. Louis Wilbert Vault Company</td>
<td>Saint Louis, MO</td>
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<td>Sunnycrest Inc.</td>
<td>Auburn, NY</td>
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<td>Superior Vault Company</td>
<td>Bryantown, MD</td>
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<td>Charlestown, IN</td>
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<td>Superior Vault Company, Ltd.</td>
<td>Mississauga, ON</td>
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<td>T &amp; C Precast LLC</td>
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<td>Temple Vault, Inc.</td>
<td>Central City, AR</td>
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<td>Tim White Vaults and Monuments</td>
<td>Crestview, FL</td>
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<td>Turner Vault Company</td>
<td>Northwood, OH</td>
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<td>Vanden Boomen Burial Vaults Inc.</td>
<td>Appleton, WI</td>
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<td>Kronenwetter, WI</td>
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<td>Vincent, J. P. &amp; Sons Inc.</td>
<td>Galena, IL</td>
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<td>Warga Concrete Products</td>
<td>Fort Wayne, IN</td>
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<td>Washington Wilbert Vault Works, Inc.</td>
<td>Laurel, MD</td>
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<td>Watts Vault &amp; Monument Company</td>
<td>Des Moines, IA</td>
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<td>Wayne Burial Vault Company</td>
<td>Indianapolis, IN</td>
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<td>Welte Vault Company, Inc.</td>
<td>Danbury, IA</td>
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<td>West Plains Vault &amp; Mfg. Company</td>
<td>Pomona, MO</td>
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<td>Whitman Vault Co.</td>
<td>Whitman, MA</td>
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<td>Wicomico Vault Company, Inc.</td>
<td>Salisbury, MD</td>
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<td>Wieser Doric Vault Co.</td>
<td>La Crescent, MN</td>
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<td>Wilbert of North Texas</td>
<td>Grapevine, TX</td>
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<td>Wilbert Vaults of Houston, Inc.</td>
<td>Houston, TX</td>
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<td>Williams Vault Company Emporia, VA</td>
<td>Willmar, MN</td>
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<td>Willmar Precast Company</td>
<td>Charlestown, IN</td>
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<td>Wimmer Manufacturing New Castle, IN</td>
<td>Willmar, MN</td>
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<tr>
<td>Youngstown Burial Vault Company</td>
<td>Youngstown, OH</td>
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</tbody>
</table>

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**National Concrete Burial Vault Association, Inc.**

**Member Application for Plant Inspection**

**Name of Plant**

---

**Plant Mailing Address**

---

**Plant Street Address**

---

**Plant Telephone**

---

**Fax Number**

---

**Owner’s Name**

---

**Evening Phone**

---

**Plant Manager/Contact Person**

---

**Evening Phone**

---

**Types of Outer Burial Receptacles Produced**

- [ ] Top Seals
- [ ] Air Domes
- [ ] Sectionals
- [ ] Other

**Please return this application with full payment to:**

The National Concrete Burial Vault Association, Inc.

136 South Keowee Street

Dayton, OH 45402

(888)88-NCBVA

Fax (937) 222-5794

---

For a NCBVA member in good standing, the Plant Certification Inspection fee is $1295.
National Concrete Burial Vault Association

“Serving the death care industry with the very best”

APPLICATION FOR MEMBERSHIP

Key Contact ___________________________ Nickname ___________________________
Title ________________________________________________________________________

Company Name ____________________________________________________________
Street Address ______________________________________________________________
City ___________________________ State _______________ Zip _______________
Phone ___________________________ Fax ___________________________
E-mail ___________________________
Company Web Site ________________________________________________________

☐ Check here if you prefer to have your mail sent to your home.
Home street Address ________________________________________________________
City ___________________________ State _______________ Zip _______________
Home Phone ___________________________ Home Fax ___________________________

COMPANY INFORMATION
☐ Burial Vault Manufacturer ☐ Crematory ☐ Funeral Director
☐ Cemetery
☐ Doric ☐ Wilbert ☐ Eagle ☐ Trigard
☐ Con-O-lite ☐ Other ☐ Provide Graveside Services
☐ Metal Vaults ☐ Plastic Vaults ☐ Fiberglass Vaults
Offer sizes for ☐ Children ☐ Adults ☐ Oversize

☐ Check here if you prefer to have your mail sent to your home.

☐ Associate Member: Tell us in 25 words or less about your product/services

☐ Please enroll me in NCBVA today!
Signature indicates that you have read and agree to abide by NCBVA’s Code of Ethics and the rules that govern the National Concrete Burial Vault Association. Signature is required before this application can be processed.

__________________________________________________________________________
(Signature) ___________________________ (Date) ___________________________

CODE OF ETHICS

We believe that concrete is an ideal material for the construction of burial vaults for the interment of human remains and that a properly constructed concrete burial vault is worthy of acceptance by the public. Our sales and advertising policies will be governed by standards acceptable by the public and the funeral profession and by principles advocated by the National Concrete Burial Vault Association, Inc. We pledge fair trade practices to our competitor, whose product we will not disparage. We shall conduct our business on sound business principles, striving to build a relationship of respect and confidence for the burial vault industry with the public, with the funeral director and with the cemetery’s management. We will abide by the rules and regulations of the National Concrete Burial Vault Association, Inc., thereby contributing to a stronger and greater national industry.
Long Machine Company

Ph (828) 428-2648
Fax (828) 428-8606
longmc@charter.net

THE VAULT INDUSTRY’S PREMIER VAULT TRAILER

BUILT TO ACCOMMODATE YOUR NEEDS

Our standard Vault-Master can perform your entire vault handling jobs.

- Off loading vaults from trucks
- Setting vaults straight or crossways
- Disinterments
- Operating on steep terrain. (3-Point Hydraulic Leveling)

We also offer a fixed boom unit with all the features of our standard unit.

A large selection of options is available on all our units.

All our units can be built to accommodate oversized vaults.

We set the standards for vault handling equipment. We DO NOT copy anyone.
We are always looking to the future.

Let us custom build your next vault trailer.
The Bulletin

The Bulletin is the bi-monthly publication of the National Concrete Burial Vault Association. We would very much be interested in hearing from you!

Make sure to add us onto your mailing list for news releases about your company, special events, staff promotions or additions, and new products and services that would be of interest to the association and its members.

We would also look forward to receiving any photos of products or installations you have, either color or black & white. If they are at least 300 dpi and 1 mg at 8 x 10 inch format, we will even consider them for the cover!

And, we are also interested in receiving any thought leadership articles on industry trends and techniques, along with case study stories that promote the high standards of the association. (Or, if you just have an idea, let us know and we can write it for you or with you!)

Please contact me at any time!

Don

Donald A. Mounce, APR | The Bulletin Editor
National Concrete Burial Vault Association (NCBVA)
136 South Keowee Street | Dayton, OH 45402
(888)88-NCBVA | Fax (937) 222-5794
info@ncbva.org | www.ncbva.org